



Photo by Kyle Matquardt

Working with Landowners

At TransCanada, we are committed to building and maintaining positive relationships with landowners. We are proud of the relationships we've built with thousands of landowners across North America and we believe that these relationships are critical to our success. Our approach to engagement with people and groups who may be affected by our activities is rooted in our core values of Safety, Integrity, Responsibility and Collaboration.



Working with Landowners – Our Guiding Principles

All employees, contractors, agents and representatives are our ambassadors. Each of them is responsible for building and maintaining positive relationships with landowners and abiding by these principles throughout the life of our assets:

Respectful and Trustworthy

We recognize the importance and value of developing and maintaining relationships with landowners that are based on respect and trust. We seek to understand, document and resolve landowner concerns through collaborative and mutually beneficial means.

Honest

We engage landowners early and often. Engaging means listening, providing accurate information and responding to questions in a prompt and consistent manner. We use honest and transparent business practices to build strong relationships.

Fair

Our goal is to develop mutually beneficial relationships that are fair and reasonable, balancing landowner concerns and perspectives with business needs.

Accountable

We fulfill our commitments and take ownership for our actions. We carry out our business activities in compliance with our corporate policies and applicable laws and regulations.

Professional

We conduct ourselves in a professional and courteous manner, remaining open and frank and taking concerns seriously.

Responsible for Protection of Private Information

We recognize that land records are an important asset that must be carefully managed. We use best practices with respect to records management and the protection of private information.